

Presents: 2017 Commercial PM Series:





POWER TO ENGAGE PROJECT STAKEHOLDER

Lead and eliminate the risk of project failure

Why was Project Stakeholder Management introduced as a NEW KNOWLEDGE AREA to the latest version of PMI Guide to Project Management Body of Knowledge (PMBOK® Guide 5th Edition)?

Why is **Leadership** now a pillar in the PMI Talent Triangle?

The reason is obvious: most projects fail and not due to technical issues. Instead, it is caused by the failure to engage stakeholders to balance their conflicting demands.

If you have these challenges in your project, come to this workshop and explore various approaches to assessing yourself and your stakeholders leadership styles, the nature of communicating and constructively managing conflicts better.





BENEFITS

By the end of this workshop, you should be better able to:

- · Identify types of stakeholders and influencing tactics;
- · Know your stakeholders personality and communication styles that often are the cause of risk to the project;
- Become more self-aware of personal conflicts and hot buttons that are unique to each person;
- · Learn anger styles that feed conflicts and find alternatives to channel it positively so as to influence and motivate stakeholders towards more effective outcomes in stakeholder management.

WHO SHOULD ATTEND?

Project, Program, Portfolio, Functional Managers, Product Owner, Business Analysts or Consultants who find it challenging to manage project stakeholders demands and their expectations.

Date : 13-14 June 2017 (Tue-Wed)

Time : 9.00am - 5.00pm

Venue: Menara PKNS, 15th Floor, Menara PKNS,

Jalan Yong Shook Lin, 46050 Petaling Jaya, Selangor.

Inquiry: oneil@mpc.org.my | 016 419 4343

OUTLINE

- Define stakeholder management and model
- Identify stakeholders conflict and analyse case simulation
- Share experiences of conflicts and challenges, identify key factors contributing to the conflict situation
- Assessment of communication and personality traits.
- Anger management and conflict resolution
- Experience highly interactive sessions with assessments and role plays that will enhance your abilities to engage stakeholders and manage project conflicts successfully.

LEE NAN PHIN MSC, PMP®. CSM

LEE NAN PHIN has more than 20 years of experience in managing projects and consulting in various environments; ranging from the Government, Financial Services Industry to the Conglomerates, System Integrators and Independent Software Vendors.

He was the Chairman of Malaysia National Computer Confederation Open Source Special Interest Group and members of SIRIM/TC4 committee. He is the co-author of 'Foundation IT Project Management 'and 'Managing Complex IT Project' seminar. He also lectures for MSc. IT Programs in Universities and Colleges.

In the Project Management Training and consultancy services, NAN PHIN has chalked in more than 10 years experience and successfully delivered more than 800 PMP®.



VALERIE JAQUES

Consultant Psychologist Managing Director / Psychologist, Integrated Psychology Network S/B

VALERIE JAQUES has worked in the area of growing people and

leaders for more than 25 years. Besides her own consultancy practice she has been an associate with organizations that coach leaders since 2005, working with both local and multi-national organizations. She is well-trained in executive coaching using various assessment tools to help executives to manage their conflicts, integrate their work situations and organizational culture.

Valerie is also active in the area of outplacement services resulting from mergers and acquisitions. She has helped numerous organizations and their employees to successfully manage issues related to both internal and external changes as well as transitions.

Valerie is certified in Critical Incidence Stress Management (CISM) both from the CISM Institute as well as the UN Department of Safety and Security. She is currently pursuing a PhD in Clinical Psychology focusing on Personality Pathology Traits.

Organized by:

